Chapter 3.10
RFID in the Retail Supply Chain

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INTRODUCTION

The use of RFID (radio-frequency identification) in the retail supply chain and at the point of sale (POS) holds much promise to revolutionize the process by which products pass from manufacturer to retailer to consumer. The basic idea of RFID is a tiny computer chip placed on pallets, cases, or items. The data on the chip can be read using a radio beam. RFID is a newer technology than bar codes, which are read using a laser beam. RFID is also more effective than bar codes at tracking moving objects in environments where bar code labels would be suboptimal or could not be used as no direct line of sight is available, or where information needs to be automatically updated. RFID is based on wireless (radio) systems, which allows for noncontact reading of data about products, places, times, or transactions, thereby giving retailers and manufacturers alike timely and accurate data about the flow of products through their factories, warehouses, and stores.

BACKGROUND

Management research and academic management literature on the use of RFID in the retail supply chain is still scarce. The technical aspects of RFID business applications have been highlighted in recent engineering and computer science publications (e.g., Glidden et al., 2004). Consulting-oriented papers have also offered in-depth technological overviews of state-of-the-art developments (e.g., among many others, Das, 2002; Harrop, 2004). Certainly, the technology has recently also been covered in management-related academic journals, which have focused on different aspects of electronic business and supply chain management (e.g., Angeles, 2005; Juels, Rivest, & Szydlo, 2003; McGinity, 2004; Loebbecke, 2004; Loebbecke & Wolfram, 2004; Singh, 2003).

However, as of late 2004, actual RFID applications in the real world, beyond lab studies or pilot projects, were still so new that academic research into their impact, lessons learned, and recommendations have not been possible. The

main discussions of RFID applications currently appear in magazines, such as *Information Week*, *Infoworld.com*, and *RFID Journal*, in pamphlets written by technology consultants, and in the daily press. These publications focus mainly on case studies and discussions of business opportunities, but their life cycle time is too short to be included in this encyclopedia contribution.

TECHNOLOGICAL ISSUES

Using RFID, product data is automatically transmitted by radio signals. The key component of RFID technology is the RFID tag (called a transponder), which is a minute computer chip with an antenna. This tag is attached to transport packages (pallets or cases) or products (items). An RFID tag can carry an impressive array of data. Passive or semipassive tags identify themselves when they detect a signal from a compatible device, known as an RFID reader. As a tag passes through a radio-frequency field generated by a compatible reader, it transmits its stored data to the reader, thereby giving details about the object to which it is attached.

RFID systems operate in free air, that is, nonregulated frequencies of the wireless communications spectrum (called the radio-frequency spectrum). National regulations for radio communications vary and are established by different bodies. In the United States, regulations are less restrictive than in Europe, where the relevant spectrum is partially reserved for mobile telephone networks or medical services.

In retailing, a numeric, article-specific code (electronic product code, EPC) is stored on the RFID chip. The EPC is comparable to a conventional bar code. As soon as the chip comes within 39.37 inches (1 meter) of an RFID reader, it sends its numeric code to the reader. The reading device recognizes the EPC stored and matches it with other pieces of data, such as the price, size, weight, and expiration date of the product, stored in various databases.

Towards RFID Standardization

To achieve large-scale RFID usage in the retail supply chain, RIFD technology needs to be standardized. That process is currently under way. On the global front, two international bodies are involved: EPCglobal™ (http://www.epcglobalinc.org) and ISO, the International Organization for Standardization (http://www.iso.org).

EPCglobal was created in the fall of 2003 as a joint venture of EAN International (http://www.ean-int.org) and the Uniform Code Council (http://www.uc-council.org). The launch signaled the drive toward a worldwide, multiindustry adoption of the EPC, key identification aspects of RFID, and its network of links to Internet technologies. EPCglobal is leading the development of the industry-driven standards for the EPC Network (http://www.epcglobalinc.org) to support the use of RFID in information-rich trading networks. The association is working on the structure of the data stored in the transponder. It aims to define naming standards to foster the use of RFID technology between suppliers and retailers. Comparing EPC to the traditional EAN code, EPC stores only the serial number on the chip while EAN has extensive information on the chip. Hence, for the EPC, only the serial number needs to be coded and understood. The serial number then provides access to databases containing information about specific products.

The ISO standards for RFID, on the other hand, cover the physical characteristics of RFID labels and cards, the air protocols, the anticollision and transmission protocols, and commanded-set and security features.

As these two standardization bodies work on their separate issues, RFID choices made by players along the value chain can be both EPC and ISO compliant.