

# Chapter 10

## How to Choose the Right Cloud

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### ABSTRACT

*Cloud computing is a recent trend in IT that moves computing and data away from desktop and portable PCs into large data centers, and outsources the “applications” (hardware and software) as services over the Internet. Cloud computing promises to increase the velocity with which applications are deployed, increase innovation, and lower costs, all while increasing business agility. But, is the migration to the Cloud the most profitable option for every business? This chapter presents a study of the basic parameters for estimating the potential infrastructure and software costs deriving from building and deploying applications on cloud and on-premise assets. Estimated user demand and desired quality attributes related to an application are also addressed in this chapter as they are aspects of the decision problem that also influence the choice between cloud and in-house solutions.*

### INTRODUCTION

Cloud computing is a recent trend in IT that enables the use of common business applications online using the providers’ software and hardware resources and finally paying on-demand. This model opens a new horizon of opportunity for enterprises as it introduces new business models that allow customers to pay for the resources they effectively use instead of making upfront investments. This fact raises the question of whether such a technology

reduces IT costs and the situations under which cost is actually a motive for migrating to cloud computing technologies.

As cloud computing services are maturing, they are becoming an attractive alternative to traditional in-house or on premise development. The variable costs calculated on scalable use of resources, the support of enterprise growth through on demand instant infrastructure provisioning and the shift of maintenance, administration and monitoring operations to third parties are among the compelling

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benefits of the cloud. Still a quantitative analysis of the relevant aspects of the potential IT problem is required before making a decision on the appropriate development and infrastructure model.

IT managers are recently faced with the problem of making a selection between cloud computing and on-premise development and deployment. Cloud computing option is attractive, especially if the quality delivered and the total cost is satisfying and the risks are reasonable. The real question for many IT departments is whether the cost of transition to an external computing cloud will be low enough to benefit from any medium-term savings (Armbrust et al., 2008), (Cloud Computing Congress, 2010). In order to be able to provide answers to the above question, a formal cost analysis of cloud and on-premise deployment should be performed in order to compare thoroughly the two alternatives.

A thorough analysis of the estimated costs and quality associated with the two alternatives will help an IT manager define the pros and cons of each solution. Such an analysis will point out which is the right combination of cloud and premise based assets and can indeed provide the optimal solution. As mentioned by Knight, (2009) the key is not choosing between the two solutions but being strategic about where to deploy various hardware and software components of a total solution.

Although there is a lot of research dedicated to cloud computing software engineering issues, economics and cost estimation drivers for adopting such a technology are not systematically addressed. This chapter presents basic parameters for estimating the potential benefits from Cloud computing and provides an estimation framework for determining if it is a technology that offers a long term profitable solution to IT business problems. Basic parameters for estimating the potential costs deriving from building and deploying applications on cloud and on premise assets are presented.

The assessment of cloud computing costs is more evident compared to the assessment of on

premises development and deployment. The cost of cloud computing services initially depends on the usage of three types of delivery models; namely, software-as-a-service, platform-as-a-service and infrastructure-as-a-service. The usage is counted and billed based on the committed resources per hour or the number of users per hour. As the cloud technology is relatively recent, measurement standards are not yet fully defined for each model. The usage metrics should be carefully selected in order to provision and receive effective services (Dikaiakos et al., 2009). The metrics that nowadays are frequently used are bandwidth, CPU, memory and applications usage, per hour. The target of this chapter is to discuss and suggest appropriate metrics that is/will be used for billing cloud computing services. These metrics will also be used to estimate the cost of an application moving or being developed over the cloud. Other important parameters that should be taken into account in order to evaluate cloud computing adoption is the business domain and objectives of the application considered, demand behaviour in the particular field and technical requirements (Klems et al., 2009). Of course this estimation would help in order to approximately predict the cost of cloud computing adoption, but still one should be able to estimate the costs of the alternative privately owned solution in order to compare them and make a justifiable choice.

Estimating the cost of software development and deployment based on on-premise assets is a more complex procedure. On-premises application development includes a variety of different costs associated with IT infrastructure and software development. Estimating in-house development and deployment of software is a difficult task, as there are different cost drivers related to personnel, product, process, hardware and operation expenses. Developing applications on privately owned IT infrastructure comprise, apart from software development and maintenance costs which remain the same in both cases, a series of cost drivers associated with physical attributes,

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