

Chapter 4

Non–Bank to Bank–Based FinTech Determinants and Banks’ Financial Performance

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ABSTRACT

In recent times, Fintech has been a revolutionary force that connects finance with innovative technologies. Fintech has introduced new business model innovations, innovative banking products/services, and processes, creating a landscape that has completely transformed the financial industry. FinTech-oriented banks work in a dynamic environment where FinTech firms compete with them. Moreover, the adoption of FinTech by banks is complex due to regulatory, governance, and operational environments. Therefore, it is important to understand the adoption of FinTech and its

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impact on banks' financial performance. The chapter examines the determinants of FinTech adoption, ranging from non-banking to bank-based components of FinTech. The chapter offers nine components that can best measure FinTech adoption in banks. The chapter also addresses the banks' FinTech adoption and financial performance from the perspectives of regulatory, governance, and stability. It has been observed that FinTech adoption enhances a bank's financial performance.

BACKGROUND

Since the last decade, unparalleled advancements in FinTech have made it the talk of the town. The year 2021 ended with a USD 210 billion investment in the Global Fintech industry (KPMG, 2021). The Global Fintech Industry experienced a 667% growth from 2017 (with USD 31 billion in investment) to 2021, with an annual growth rate of 169%. FinTech offers various digitalised solutions, including online payment, mobile banking, AI-powered customer interfaces, Blockchain-oriented transactions, robo-advisory services, and peer-to-peer lending. FinTech is improving convenience, efficiency, and accessibility to financial services and credit facilities (Claessens et al., 2018; Carb et al., 2021). Moreover, FinTech has disrupted the financial industry via innovative solutions and challenged the conventional banking models (Romanova & Kudinska, 2016; Navaretti et al., 2017; Vives, 2017; Elsinger et al., 2018; Elsinger et al., 2018; Molnar, 2018; Merton & Thakor, 2019; Thakor, 2020; Vucinic, 2020; Cumming et al., 2022; Murinde et al., 2022). Many benefits and hazards are associated with the adoption of FinTech in banks. FinTech adoption in banks presents various opportunities, including cost reduction, improved efficiency, and enhanced customer experiences (Fiordelisi et al., 2020). However, as a dark side, FinTech adoption exposes Banks to many challenges like systemic risks, regulatory compliance, and cybersecurity threats. Moreover, FinTech innovations have a dynamic nature, which has raised potential concerns for the stability of the banking sector. Furthermore, FinTech adoption in banks is facing severe competition from FinTech startups.

Previous studies exhibit mixed evidence regarding whether FinTech enhances or substitutes for the credit access offered by conventional banks. Some studies suggest that Fintech offers credit and financial access comparable to that of conventional banks' financial services (Fuster et al., 2019), while other researchers find that traditional banks' financial services are more significant (Jagtiani & Lemieux, 2019; Tang, 2019). An efficient and well-functioning financial system significantly nurtures growth by increasing credit and effectively channels funds across the business community (Adrian & Liang, 2018; Ahamed et al., 2021; Cornelli et al., 2023; Hikida & Perry, 2020). However, there are insufficient studies on FinTech adoption

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