

Chapter 10

Social Media

Musa Şanal

*Faculty of Economics and Administrative Sciences, Department of Business, Cukurova University,
Turkey*

Murat Öztürk

*Faculty of Economics and Administrative Sciences, Department of Business, Hakkari University,
Turkey*

Buse Ertan

*Faculty of Economics and Administrative Sciences, Department of Business, Cukurova University,
Turkey*

ABSTRACT

In this review, giving short information about the definition and historical development of social media has been aimed, but the primary focus of this review has been emphasizing salient studies about social media. Social media is not just a tool for organizing, socializing, entertaining, or building community; it has become a part of our lives today. It also has significant effects on psychology, firm profits, community health, and so on.

INTRODUCTION

For anyone from anywhere in the world, recognizing the increase of social media usage and social media's penetration in life could not be hard. In this review, the internet's and social media's process of gaining importance was mentioned. It has been hard to categorize social media because of the increasing number of networking platforms and interface platforms. They have been in connection with each other through interfaces, users, and functions. So, one would slog on to diverse them according to their functions. In this review, social media was treated as a living ecosystem.

Social media is not a steady stable thing. It is modifying itself and it is easily adaptable to the ever-changing world. Like us, social media is a living thing. One can observe this by tracing back to the 1970s' when two countercultures that were two sides of using computer and information technologies for their benefits.

DOI: 10.4018/978-1-6684-3380-5.ch010

One side was representing big corporations, bureaucracy, and hierarchy. Another side was advocating freedom, individual rights, and empowerment. Finally, the World Wide Web alleviated this battle with the www. common connecting point. After Web 2.0 had promoted a participatory culture that has encouraged society to collaborate, the internet and social media have taken upon roles beyond connecting people with each other. They have become the culture creators. Social media is the culture creator and the community builder. But ethicality and morality levels of it are questionable because all contents and information about people are coded into algorithms and they are used by many corporations. Social media can destroy lives directly or indirectly. For instance, excessive usage of social media can harm an individual's real social life(Hill and Zheng,2018) and according to some findings, it can cause depression(Lin et al., 2016), increase loneliness(Turan, 2018), with the negative experiences on it, it can also cause to perceived social isolation(Primack et al.,2019). If it is used excessively, it can harm student's GPAs(Alwagait et al., 2015). Social media can cause the dissemination of misinformation. So, it can damage societies and democratic institutions (Alcott et al., 2019). Social media can be taught similarly as two sides of the same coin. It creates advantageous and disadvantageous situations at the same time. It can create advantages for firms, marketing efforts, personal branding, and communication among people at some point.

Social media can be used effectively by firms. If it is used effectively, it can help firms to increase their customer potential(Kaplan and Haenlein, 2010). It is used for personal branding and marketing by people too. Nowadays individuals also market themselves like brands and firms. Hepekiz and Gökaliiler(2019) found that people use social media as a tool for personal branding and marketing. They share contents that arouse good feelings in others and people show themselves as happier to others on social media.

Valkerburg et al. (2017) investigated the relationship between adolescent's social media usage and their social self-esteem. They found that social self-esteem increases with social media usage and social media usage increase with the rise of social self-esteem in a short time, But, they did not find any significant relationship between them in the long-time span.

Social media usage can affect an individual's psychological well-being according to some studies' findings. The self-esteem of people is rising when they receive more likes on Facebook, but for people who have a purpose in life, it is not affecting self-esteem significantly (Burrow and Rainone, 2017). Individuals who have low self-esteem engage in downward social comparison on Facebook to feel better (Cramer et al., 2016). So, one could seek a relationship between social media usage and the self-esteem of individuals. As a result, it can be deduced that social media affects our psychological well-being and self-esteem with regards to the experiences we had on it.

It has been found that personality traits, frequency of social media usage, and behaviors on social media have a significant relationship in some studies. Ryan and Xenos (2011), Ross et al., (2009), and Amichai-Hamburger and Vinitzky (2010) studied whether five-factor personality traits affect social media usage and all of these researchers found significant relationships, although their results differentiate among themselves in particular points.

RESEARCH METHODOLOGY

The review method was applied in this chapter. First, the information about the emergence of the internet and social media were gathered from Van Dijck, J. (2013) *The culture of connectivity: A critical history of social media*. Oxford University and main articles that refer social media and SNSs. Under the favour

19 more pages are available in the full version of this document, which may be purchased using the "Add to Cart" button on the publisher's webpage:

www.igi-global.com/chapter/social-media/299188

Related Content

The Influence of Leadership and Strategic Emphasis on Social Media Use of Regional Nonprofit Organizations

Debika Sihi (2017). *International Journal of Public Administration in the Digital Age* (pp. 1-18).

www.irma-international.org/article/the-influence-of-leadership-and-strategic-emphasis-on-social-media-use-of-regional-nonprofit-organizations/164954

The Outreach of Participatory Methods in Smart Cities, From the Co-Design of Public Services to the Evaluation: Insights From the Athens Case Study

Elisa Pautasso, Antonella Frisiello, Mario Chiesa, Enrico Ferro, Fabrizio Dominici, Gregory Tsardanidis, Ioannis Efthymiou, Giannis Zgerasand Vasilis Vlachokyriakos (2021). *International Journal of Urban Planning and Smart Cities* (pp. 59-83).

www.irma-international.org/article/the-outreach-of-participatory-methods-in-smart-cities-from-the-co-design-of-public-services-to-the-evaluation/270437

Electronification of the Public Procurement System: A Comparative Analysis of the Experience of the Russian Federation and Ukraine

Sergey Tsygankovand Ekaterina Gasanova (2017). *Digital Governance and E-Government Principles Applied to Public Procurement* (pp. 267-277).

www.irma-international.org/chapter/electronification-of-the-public-procurement-system/175584

Towards City Information Modeling: A Multidisciplinary Platform for Urban Planners

Abdallahman T. Y. Alashiand Turgay Kerem Koramaz (2019). *Handbook of Research on Digital Research Methods and Architectural Tools in Urban Planning and Design* (pp. 105-120).

www.irma-international.org/chapter/towards-city-information-modeling/230525

E-Business: Concepts and Context with Illustrative Examples of E-Business and E-Commerce in Education

Raid Al Dabbagh (2011). *Handbook of Research on E-Services in the Public Sector: E-Government Strategies and Advancements* (pp. 450-462).

www.irma-international.org/chapter/business-concepts-context-illustrative-examples/46281