Chapter V

The UTAUT Questionnaire Items

Performance Expectancy

\[ \text{PU} = \text{Perceived Usefulness (Davis, 1989)} \]
\[ \text{RA} = \text{Relative Advantage (Rogers, 1983)} \]
\[ \text{OE} = \text{Outcome expectations (Compeau & Higgins, 1995)} \]

- **P1.** I would find the system useful in my job (PU).
- **P2.** Using the system enables me to accomplish tasks more quickly (RA).
- **P3.** Using the system increases my productivity (RA).
- **P4.** If I use the system, I will increase my chances of getting a raise (OE).
**Effort Expectancy**

PEU = Perceived ease of use (Davis, 1989)  
EU = Ease of use (Moore & Benbassat, 1991)

- **E1.** My interaction with the system would be clear and understandable (PEU).
- **E2.** It would be easy for me to become skillful at using the system (PEU).
- **E3.** I would find the system easy to use (PEU).
- **E4.** Learning to operate the system is easy for me (EU).

**Attitude Toward Using Technology**

AtB = Attitude toward Behavior (Fishbein & Ajzen, 1975)  
AtU = Attitude toward Use (Thomson, Higgins, & Howell, 1991)  
A = Affect (Compeau & Higgins, 1995)

- **A1.** Using the system is a bad/good idea (AtB).
- **A2.** The system makes work more interesting (AtU).
- **A3.** Working with the system is fun (AtU).
- **A4.** I like working with the system (A)

**Social Influence**

SN = Subjective Norm (Ajzen, 1991)  
SF = Social Factors (Thompson, Higgins, & Howell, 1991)

- **S1.** People who influence my behavior think that I should use the system (SN).
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