EXECUTIVE SUMMARY

Travel and related expenses account on average for 7% of an organization’s total operating costs and are escalating to be the second largest controllable corporate expense. Based on rising business travel demand in past decades, the management of business travels has received increasing attention. Furthermore, the rapidly changing environment in the travel industry dominated by requirements for e-business offers organizations evident possibilities to manage business travels more efficiently. As a consequence for organizations, all transactions around business travels, from travel planning to reimbursement of expenses, have gained great importance. Organizations aim to reduce and control their travel costs by the utilization of integrated computer systems, such as the enterprise system R/3 and implementation of Travel Management. But how does an organization find its way to reduce costs and at the same time process high amounts of business travels based on a high quality for the traveler? Is this task an insoluble conflict or can it be a win-win situation for all involved parties? The following teaching case provides the initial stages of a process reengineering project undertaken in a shared service provider for local government departments in Australia. The objective of this project is to reengineer the process of business travels applying a reengineering methodology.

BACKGROUND

The Australian Corporate Services Agency (CSA) is a shared service provider established in July 1996 and jointly owned by two Queensland government departments. CSA provides its services to these two departments, which are responsible for industries and resources. CSA was founded by outsourcing and merging service departments of these two
organizations to a separate organizational entity. The underlying beliefs are that shared services can greatly improve the value and enhance the productivity of support functions. Therefore CSA’s business objectives of shared services are strongly influenced by the demand for CSA’s services as presented in Figure 1.

The infrastructure of CSA has been designed to effectively deliver 25 major products covering financial, human resource management and administrative functions through a head office and seven service centers. The total workforce of 260 employees ensures a statewide presence of CSA. While the majority of products and services are managed from the head office, CSA’s service centers are able to assist customers more locally with the delivery of services. Basically CSA comprises three service areas in business advisory, support services and corporate information systems led by a general manager. CSA delivers its range of corporate services under a service level agreement to ID and RD. CSA’s mission statement is to “professionally deliver quality corporate services for government.” CSA is responsible for operational and processing functions for corporate services, with the strategy and policy functions remaining with the customer departments. In the financial year 2001/02 (the Australian financial year starts on July 1), CSA had a financial budget of AU$22M available to deliver all services. One major service CSA is providing is the organization of business travels for 8,157 employees working for ID and RD. Both departments are due to their business objectives spread over the state of Queensland at more than 150 locations (Corporate Services Agency, 2002).

SETTING THE STAGE

Corresponding to their strategy, CSA has implemented an enterprise system, which as a real-time and centralized system supports complete data visibility on all organizational levels. SAP R/3 (Version 3.1H) was chosen to fulfill CSA’s business requirements; also both of CSA’s clients use the SAP R/3 system. SAP R/3 Financials has been used since November 1998, and the SAP R/3 Human Resources since late April 1999. The implementation costs were,
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