# Chapter 1 Introduction to Framing and "Solving" Problems

#### **ABSTRACT**

The authors present an overview of the four phases of problem solving: (1) problem identification; (2) solution design; (3) implementation; and (4) evaluation. The four types do not of course exhaust all the various kinds of problems and types of complexity. They are merely a start. And it's definitively not the case that one cannot prefer one or more of the types at the same time. Nonetheless, typically, one prefers one more than the others. Likewise, while all four phases are of equal importance, the authors are primarily concerned with the problem identification phase. For if we end up "solving the wrong problem(s) precisely," then we only end up adding to complexity.

"The greatest challenge to any thinker is stating the problem in a way that will allow a solution." — Bertrand Russell

#### **Learning Objectives**

- Define what constitutes a 'mess', 'problem', and 'exercise'
- Differentiate a 'mess' from an 'exercise'
- Identify steps to frame a 'problem'
- List four different problem treatments
- Describe the three elements of Ends Planning
- Explain the Diamond Model's four phases of problem solving

DOI: 10.4018/978-1-6684-6563-9.ch001

#### INTRODUCTION

In a small coastal town named Seaville, residents began noticing peculiar changes. The local beach, where families spent their summers building sandcastles and picnicking, started shrinking. Each year, there was less and less space to lay out a beach towel, and some of the oldest beachfront cafes had to be abandoned due to increasing water levels. The town's fishermen, who had fished the nearby waters for generations, began complaining about decreasing fish catches and the unpredictability of the weather.

Meanwhile, inland, farmers faced their own set of challenges. Unpredictable rain patterns meant that some months saw intense flooding, while others brought drought-like conditions. Crops that once thrived in Seaville started failing, and the apple orchard that held the town's annual apple-picking festival produced fewer apples each year. Residents also started experiencing hotter summers and colder winters, with many elderly citizens finding it particularly challenging to cope with the extreme temperatures.

All these changes in Seaville weren't isolated incidents but were interconnected symptoms of a larger issue: climate change. The rising sea levels affected the beach and fishing patterns, while the changing weather patterns impacted agriculture and daily life. Seaville's challenges were not singular problems that could be tackled individually but a complex web of interrelated issues—a true "mess". Addressing one concern without considering the others would only provide temporary relief and potentially exacerbate other problems.

Let's delve deeper into the complex web of interrelated issues Seaville faces due to climate change:

#### Rising Sea Levels

**Seaville**: As the global temperatures rise, polar ice caps melt and cause sea levels to increase. In Seaville, this results in the gradual loss of beachfront. The increased salinity from seawater intrusion can contaminate freshwater sources and affect local aquifers, making freshwater less available for the community.

**Farmer's Fields**: Farmlands near the coast experience saltwater intrusion, which damages the soil quality, making it less fertile and harder for crops to thrive.

#### **Changed Rainfall Patterns**

**Seaville**: Inconsistent rain affects the town's infrastructure. Sudden heavy rainfall can cause local flooding, affecting homes and businesses, while prolonged dry periods can deplete local reservoirs, leading to water shortages.

## 34 more pages are available in the full version of this document, which may be purchased using the "Add to Cart" button on the publisher's webpage: www.igi-

global.com/chapter/introduction-to-framing-and-solving-problems/333656

#### Related Content

## Plan for Prevention of Risks of Corruption and Related Infractions: The Application of FMEA Methodology

Marisa Pinhoand Carlos Santos (2016). *Global Perspectives on Risk Management and Accounting in the Public Sector (pp. 390-412).* 

 $\frac{www.irma-international.org/chapter/plan-for-prevention-of-risks-of-corruption-and-related-infractions/144035$ 

### Small and Medium Tourism Enterprise Survival in Times of Crisis: "El Capricho de Gaudí"

Maria-Concepcion Lopez-Fernandez, Marta Perez-Perez, Ana-Maria Serrano-Bediaand Andrea Cobo-Gonzalez (2021). *Risk, Crisis, and Disaster Management in Small and Medium-Sized Tourism Enterprises (pp. 103-129).* 

 $\underline{\text{www.irma-}international.org/chapter/small-} \text{and-}medium-tourism-} \text{enterprise-} \text{survival-}in-\text{times-} \text{of-} \text{crisis/} 280892$ 

## The Determinants of Interorganizational Knowledge Coaching Success: Looking Ahead to the Future of Knowledge Transfer

Nicole A. Celestineand Chris Perryer (2019). Effective Knowledge Management Systems in Modern Society (pp. 146-169).

 $\underline{www.irma-international.org/chapter/the-determinants-of-interorganizational-knowledge-coaching-success/208324}$ 

## Evaluation of Alternative Approaches in Classification Algorithms for Prediction of Stock Market Index: Case of Crobex

Silvija Vlah Jeri (2021). Recent Applications of Financial Risk Modelling and Portfolio Management (pp. 204-221).

 $\underline{www.irma-international.org/chapter/evaluation-of-alternative-approaches-in-classification-algorithms-for-prediction-of-stock-market-index/260902$ 

#### Holistic View on Unknown Unknowns in Project Risk Management

Y.G. Raydugin (2014). Developing Business Strategies and Identifying Risk Factors in Modern Organizations (pp. 82-93).

 $\underline{\text{www.irma-international.org/chapter/holistic-view-on-unknown-unknowns-in-project-risk-management/105390}$