

Chapter 12

A Tri-Variate Nexus of Microfinance– Growth–Inequality: The South–Asian Experience

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ABSTRACT

Policymakers throughout the world have actively been in pursuit of improvements of financial markets in the developing regions, but often with disappointing results. In this background, this chapter claims that microfinance can play a significant role in financial development, and that by concentrating on microfinance, development policy can consolidate the links between financial development, growth, and thus inequality reduction. The inequality computation used is based on the generalized entropy index (standard assumption of weight equal to 2 is applicable). Panel cointegration and panel causality are the techniques that have been applied in a vector error correction mechanism (VECM) set-up using panel data for fifteen years across seven South-Asian nations (i.e., Bhutan, India, Afghanistan, Bangladesh, Nepal, Pakistan, and Sri Lanka). The findings validate the existence of a cointegrated relation coupled with a tri-variate causality linking the focus variables in this model in the way that microfinance initiatives, their outreach is beneficial for the reduction of inequality but that inequality reduction does not promote economic growth per se.

INTRODUCTION

...Strikingly, 30 years into the microfinance movement we have little solid evidence that it improves the lives of clients in measurable ways. (Roadman & Morduch, 2014)

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Microfinance, the indispensable multiplier. Money to pay for a cow. Fresh milk and something wondrous called 'income'. The cow became a diary, then a milk distribution business. (The Award Committee awarding the 2008 Hilton Humanitarian Prize to BRAC as cited in Bateman, 2010)

How is inequality generated and does it impact growth? In this regard, can financial inclusion be of any significance? In fact, there is ambiguity to a certain extent on the impact of microfinance on growth across countries. But if one can bring in inequality then the story becomes interesting. Numerous researchers have tried to answer the first question over the years but examining this tri-variate nexus has remained subservient. In the beginning, economists paid attention to factors that determine income inequality. To start off, Kuznets (1955) in his study analyzed the extent of influence of the distribution of income on economic growth. Empirically, in a panel set-up, Kuznets (1963) found an inverted U-shaped relation between income inequality and GNP per capita. This historical result highlighted the role that the distribution of income has on the transition of an economy from an agrarian based one to an industrialized one. The reason often cited for this “inverted U” relation is the sectoral shift that takes place in an economy i.e. the share of the industrial sector in GDP increases in comparison to the primary sector. However, there has been a lot of debate regarding the measure of capturing inequality. That is to say, can any one voice forth: should it be wealth, income or land inequality? There exist arguments in the literature for and against the relevance of this general relation proposed by Kuznets (1955) (see, for example, Ferreira, 1999; Arjona et al., 2003). Delving deep into the recent literature, Ravallion (2004) in his empirical analysis surprisingly gets zero correlation between the change in inequality and economic growth. In contrast to Ravallion (2004), this paper shows that for South Asian countries economic growth has been accompanied by a reduction in inequality over a span of 15 years from 2002 onwards. Interestingly, neither does this result lend support to the Kuznets relationship nor does it validate the idea of zero correlation.

Studies have looked also at inequality and growth in South Asia but till date studies looking at these two variables in the presence of the outreach of microfinance programmes have not come into existence. This has motivated the authors to drop in this third variable and examine the tri-variate nexus. Going back to some historical evidence especially in the context of Bangladesh, Pakistan, India and Nepal), while the informal sector financing can be traced back to the era of Kautilya in the fourth century B.C.E. (Rangarajan, 1992), the modern microfinance took shape after passing of Cooperative Credit Societies Act in 1904. The cooperative movement was aimed at providing agricultural credit rather than non-agricultural credit. Nepal saw the cooperative movement being formalized into a cooperative legislation in the year 1911 and by the year 1950 formal credit services could be accessed by only a small number of clients in the whole of Nepal. Eventually, the cooperatives failed to cater to the needs of the farmers, artisans and persons having limited earnings which led to the nationalization of commercial banks in the seventies in the region giving rise to the launch of microfinance in Nepal. Shifting focus on the origin of modern microfinance in Bangladesh, the legendary Dr. Mohammed Yunus started experimenting with the rural poor by providing small loans to them. One of the studies by the World Bank in 2005 found that 86 per cent of the 14.3 million active borrowers in Bangladesh at that time were served by NGO-MFIs including pioneers like the Grameen bank and the Bangladesh Rural Agricultural Cooperatives (BRAC) in Bangladesh. The Grameen Bank alone has 29 per cent share in micro lending with BRAC, Association for Social Advancement (ASA), and Proshika, making up for the rest. For Sri Lanka, the same survey made a comment that 65 per cent of the micro credit is provided by the government with the Samurdhi Development Programme since 1995 (under the purview of the Department of Cooperative Development (DCD)) being the largest of such initiatives aimed at poverty reduction. In Pakistan, microfinance

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