

Chapter 67

Advertisement as Part of Entertainment Culture and Its Effects on City Culture

Betul Onay Dogan
Istanbul University, Turkey

ABSTRACT

One of the implementation areas that advertisements are used in as a part of the entertainment industry is out-of-home channels. Like other industrial branches focused on consumption, the entertainment industry is in pursuit of bigger profits. The scope of the audience that is reached has an impact on the profit. That is why advertising agencies prefer lively urban settings and busy roads for out-of-home advertisement purposes. In this chapter, the relation between entertainment culture and advertisements is examined, and advertisements' impact on the city's spatial communication is explained. In this way, the link between the advertising culture, which is a commercial phenomenon, and the spatial culture of the city, which constructs society, is explored. Certain suggestions about what needs to be done for establishing a healthy relationship between commercial culture and urban culture are developed in the study.

INTRODUCTION

Advertising is a tool guiding people towards consumption through signs, or in Baudrillard's (2012) words, consumption is a system of indicators regulated by codes. The aim of advertising is to grasp the target audience's perception and mold it in a desired way. Different advertising media are deployed for this purpose. Out-of-home advertising channels are one branch of these media, and they are the most common form to be encountered as one walks around in the city. Every one of us sees hundreds of advertisement

images in the cities we live in. There is no other image that we encounter so often (Berger, 2010, p. 129). Throughout the history, no other society had to perceive so many things moving so fast.

When William Harvey's discovery regarding the blood stream in 1628 re-formed the image of body, it also affected the formation of the image of the city, which is related to the former. Urban planners tried to create firstly a place where people could wander around freely and take a breath and later a city consisting of fluid arteries and veins in which people flow healthily like blood cells. Yet these plans have the risk of that body

DOI: 10.4018/978-1-4666-7357-1.ch067

may get isolated and cut free from the place in which it moves (Sennet, 2008, pp. 229–231). This alienation is related not only to spatial but also to cultural norms. Speed, movement and the pile of images that markets the content of entertainment have become one of the consistent features of the city. On social and individual level, both are accepted and there is the desire to form both of them according to the needs.

Along with industrial developments, new products and designs emerge targeting consumption-driven lifestyles. New lifestyles also trigger new consumption spaces such as restaurants, boutiques, art galleries, cafés and bars to become more widespread. These new, consumption-driven lifestyles become integrated with architectural developments, marketing, commercials, and entertainment through intricate strategies. City governments support visual consumption in public spaces and strategic solutions that pay regard to aesthetic criteria. When consumption culture becomes established in the city, the city gets organized as a locus of consumption rather than production (Zukin, 1998, p. 825). New lifestyles' change and focus on consumption has a general impact on the city. Urban space holds an active position in consumption. The city, supports consumption with diverse settings from shopping malls to museums. Advertisements placed in the city are another means for access to consumption.

According to the data collected during the first six months of 2011 by the media agencies that are members of Turkish Association of Advertising Agencies, investments for open-air advertisements have increased by 5% (Arvak, 2013). According to the data concerning first six months of 2013, the number of open-air advertisements increases by 10%, in accordance with the growth in the advertising sector (Stroer A, 2013). GfK Türkiye, Ströer Kentvizyon's independent research company, has made an investigation (Stroer B, 2013) including the cities of Istanbul, Ankara and Izmir. Following the completion of each city campaign, a total of 3451 people from ABC

socio-economic status groups, whose age varies between 15-50, have been interviewed. According to the first part of the investigation on urban mobility; the participants spent time outside of their houses approximately 6 days per week, and each day they spent approximately 1 hour and 53 minutes outside. The proportion of those who went out 5 days per week was 84%. High-mobility participants (17%) spent 4 hours and 23 minutes outside each day. In order to measure consumer perception, units supported with visuals and explications were shown to participants and they were asked whether they have seen these panels or similar ones. Nine people out of ten responded that they had seen at least one outdoor advertising unit. When advertising campaigns without logos were shown to participants, outdoor advertisements (72%) were the second best-remembered medium following TV commercials (89%). Taking the results of these up-to-date research findings as a point of departure, it can be argued that out-of-home advertisements with different designs are exposed every day to target larger audiences with efficiency.

Other than these researches, Global Web Index carries out various researches with more than 100.000 participants in 32 countries including Turkey. According to those in Turkey, everyday Internet users' most common expectation from the brands is that "they increase the knowledge of the consumer." When the age group is limited to 16-24, the users expect the brands to be "entertaining." These answers reveal the perception that advertisement sells both the product and itself as part of entertainment. The notion of entertainment, which can be defined as the experience that is sold to entertain, is integrated in the advertisement. Again, according to the same research, one of the most important media which affects the active Internet users' thoughts about the brands most positively is open air advertisement, with a percentage of 58% (www.connectedvivaki.com, 2012).

Outdoor media can face a massive number of audience everyday with different designs, and

17 more pages are available in the full version of this document, which may be purchased using the "Add to Cart" button on the publisher's webpage:

www.igi-global.com/chapter/advertisement-as-part-of-entertainment-culture-and-its-effects-on-city-culture/123013

Related Content

A Cloud Computing Model for Efficient Marketing Planning in Tourism

George Mastorakis, Nikolaos Trihas, Constandinos X. Mavromoustakis, Emmanouil Perakakis and Ioannis Kopanakis (2014). *International Journal of Online Marketing* (pp. 14-30).

www.irma-international.org/article/a-cloud-computing-model-for-efficient-marketing-planning-in-tourism/119679

Roles of Interactivity and Usage Experience in E-learning Acceptance

Pui Nee Tan, Si Ming Chan, Guan Kheng Kang, Sit Wai Too, Mei Wey Ng and Tong Seng Liew (2017). *Handbook of Research on Leveraging Consumer Psychology for Effective Customer Engagement* (pp. 116-137).

www.irma-international.org/chapter/roles-of-interactivity-and-usage-experience-in-e-learning-acceptance/160458

International Brands and Corporate Strategy: A Case Study in the Wine Industry

Ana Paula Marques Reis, Inês Sá Espírito Santo, Rosa Margarida Conde Costa and António Carrizo Moreira (2023). *Origin and Branding in International Market Entry Processes* (pp. 192-232).

www.irma-international.org/chapter/international-brands-and-corporate-strategy/330194

An Empirical Examination of Saudi Consumers Attitudes Towards Online Shopping

Raja Yahya Alsharieff and Felwa Al-Saadi (2017). *International Journal of Online Marketing* (pp. 57-80).

www.irma-international.org/article/an-empirical-examination-of-saudi-consumers-attitudes-towards-online-shopping/181558

Revitalizing the Spirit of Management Training

Matthew R. Fairholm (2016). *International Journal of Technology and Educational Marketing* (pp. 1-18).

www.irma-international.org/article/revitalizing-the-spirit-of-management-training/146184